

Executive **LEADERSHIP** ACADEMY

The Executive Leadership Academy is a comprehensive leadership development program, with a particular emphasis on the unique challenges faced by today's professionals. The Executive Leadership Academy features integrated development and Professional Executive Coaching individualized with content based on the participants, ensuring immediate application.



Join the Executive Leadership Academy, an intensive, immersive experience designed to help you develop your leadership skills to become a transformative leader!

Program value

1. Accelerated learning and agility
2. Improved financial performance
3. Clarity of mission, purpose, and increased values
4. Improved service quality
5. Stronger individual and organizational resilience
6. Greater employee engagement and improved employee retention
7. Richer creativity and innovation with more effective collaboration

One Payment of ~~\$4,975~~

We're thrilled to offer you a scholarship generously underwritten by a Global Executive dedicated to supporting talented leaders. To view your reduced tuition, please visit:
bit.ly/Executive-Leadership

- ☑ Executive Leadership Academy
- ☑ **Online Self-Paced Training - 7 Chapters**
Pick up right where you left off, never lose your place with automatic progress tracking. Flexible and convenient, our program is tailored to your busy schedule. Program Length: 1 hour, 5 minutes.
- ☑ Graduation Certificate Provided.
- ☑ In addition to the Executive Leaders Academy's curriculum, participants will receive two Group Executive Coaching Sessions, with the option to extend the coaching relationship.

Enroll now in the Executive Leadership Academy
Visit: [bitly/Executive-Leadership](https://bit.ly/Executive-Leadership)
If you have questions: Schedule time to talk: <https://calendly.com/clifflocks/30min>
Email: Cliff@MillionaireLife.Services



Educational Modules

MODULE 1

Goals, Objectives, And Expectations

1. Expanding your personal leadership development goals, understanding, and refining your persona, and building a solid plan of action to reach your vision of success.
2. Mapping your professional networks.
3. Conquering the corporate ladder.
4. Understanding behavioral economics of building wealth; psychological, cognitive, emotional, cultural, and social factors as they affect the decisions of individuals and business institutions.
5. Mastering your skill levels to excel in operational, personal, and strategic networks.

MODULE 2

Expanding Your Influence and Sponsors, how Mentoring Plays a Positive Role

1. The benefits of mentoring the next generation of leaders.
2. Reverse mentoring of executives, managers, and leaders are depending on and learning from their younger and less experienced colleagues and networks to understand trends that often become the newest technologies and consumer preferences to impact the business.
3. Leadership mentoring (and sponsorship) provides underrepresented groups with the path to push through obstacles and make it into leadership positions – where they can mentor, give back, and improve the status quo. Actively mentoring for diversity and inclusion is the responsibility of us all.

Not only did we get solid training, which you could immediately implement, but the Leadership Academy program was also packed with much more! This program was very detailed and filled with insights all along the way; your team will thank you!

VICTORIA N.
Vice President, Strategy and Innovation

MODULE 3

Creating Operational Impact

1. Focusing on your customers.
2. Focusing on your core business – the 80 / 20 Rule.
3. Setting strategies, metrics and early indicators that always align with customer needs.
4. Document control and define operational efficiency, ensure your team has continuous access to organization.
5. Building efficiency into your continuous improvement programs.
6. The importance of documenting processes and procedures as they are the tools for the next generation of skilled employees. It provides a road map for creating long-term continuity for process improvements.
7. Streamline and perfect your internal business processes.
8. Dashboards to visualize statistics and data for team members and sales teams.
9. The tools to increase workflow/productivity, decrease internal processing costs, manage projects most efficiently and retain long term customer satisfaction. (EDI, BI, automation, AI, and machine learning).
10. Develop & review a technology plan every year to build your Business Intelligence & Analytics tools.
11. Create a culture of breakthrough innovation, gaining buy-in and encouraging employees to make a personal commitment toward the success of the organization.
12. Improving cross-departmental communications by developing cross-functional hybrid teams that consist of employees from multiple departments.
13. Identify and overcome bottlenecks – understanding root causes.

MODULE 4

Thriving In Your Organization

1. Increase awareness of yourself, your team, and your environment.
2. Lead from an anchored, balanced center.
3. Uncomfortable emotions are normal, learn to acknowledge and process, building the skills to navigate difficult conversations with more ease and less stress.
4. Reduce feeling overwhelmed and fatigued by instilling a more positive mindset for yourself and your team, build psychological safety into your organization to allow honest feedback.
5. Recognize and respond to unconscious biases, addressing and eliminating systemic inequalities in a long-term effectual manner.
6. Design a road map to transform yourself within your organization for lasting change and building prosperity.

The Leadership Academy was a great program, full of implementable information and ideas. Not only am I excited to continue employing these strategies, but I am excited to hear the positive results my colleagues achieved.

LUCAS B.
AI/ML Program Management

I want to express my gratitude for the depth of knowledge you've shared in The Leadership Academy, and I'm very excited about my new promotion to Executive Vice President. I'm being groomed for the Presidency, thanks to the education you provided.

HENRY F.
Executive Vice President

MODULE 5

Business Finance Insight In The Data-Driven Digital Age Of Business Intelligence

1. Leveraging Business Intelligence (BI) to Improve Business Operations Finance fundamentals as the path to success
2. Business Intelligence
3. How Bi Is Applied In Companies
4. Importance Of Business Intelligence In The Competitive Market
5. How To Leverage Business Intelligence To Understand And Plan Operations
6. Financial Analytics
7. What Does Business Intelligence Contribute To The Financial Area?
8. Advantages Of Using Business Intelligence In Finance
9. Business Intelligence And Data Analysis

MODULE 6

Strategies For Optimizing Performance; And Graduation

1. Work strategies and tips to optimize performance.
2. Productivity At Work
3. How To Improve Productivity
4. Tips To Optimize the Performance of Your Work
5. How To Improve the Performance of a Team
6. Human Capital
7. Understanding Attitudes and Behaviors a Strategic Path Toward Successful Leadership
8. Attitude And Behavior of Successful Leadership
9. Attitudes To Being a Successful Leader

